RENSSELAER COUNTY INDUSTRIAL DEVELOPMENT AGENCY

APPLICATION FOR SALE/LEASE/LEASEBACK TRANSACTION

IMPORTANT NOTICE: The answers to the questions contained in this application are necessary to determine your firm's eligibility for tax exemptions and other assistance from Rensselaer County Industrial Development Agency. These answers will also be used in the preparation of papers in this transaction. Accordingly, all questions should be answered accurately and completely by an officer or other employee of your firm who is thoroughly familiar with the business and affairs of your firm and who is also thoroughly familiar with the proposed project. This application is subject to acceptance by the Agency.

TO: RENSSELAER COUNTY INDUSTRIAL DEVELOPMENT AGENCY
County Office Building
Troy, New York 12180
Attention: Robert L. Pasinella, Jr., Director

This application by applicant respectfully states:

APPLICANT: Turnpike Redevelopment Group, LLC

APPLICANT'S STREET ADDRESS: 77 Troy Road Suite 4

CITY: East Greenbush STATE: NY PHONE NO.: 518-477-7951

E-MAIL: <u>AMANEY@MMLESQ.COM</u>

NAME OF PERSON(S) AUTHORIZED TO SPEAK FOR APPLICANT WITH RESPECT TO THIS APPLICATION: Anthony Maney, Deborah Lambek, and Tyler Culberson

FAX NO.: <u>518-477-6351</u>

IF APPLICANT IS REPRESENTED BY AN ATTORNEY, COMPLETE THE FOLLOWING:

NAME OF FIRM: Maney, McConville, Liccardi, & Powis

NAME OF ATTORNEY: Anthony Maney

ATTORNEY'S STREET ADDRESS: 77 Troy Road Suite 4

CITY: East Greenbush STATE: NY PHONE NO.: 518-477-7951

E-MAIL: AMANEY@MMLESQ.COM FAX NO.: 518-477-6351

NOTE: PLEASE READ THE INSTRUCTIONS ON PAGE 2 BEFORE FILLING OUT THIS APPLICATION.

INSTRUCTIONS

- 1. The Agency will not approve any application unless, in the judgment of the Agency, said application contains sufficient information upon which to base a decision whether to approve or tentatively approve an action.
- 2. Fill in all blanks, using "none" or "not applicable" or "N/A" where the question is not appropriate to the project which is the subject of this application (the "Project").
- 3. If an estimate is given as the answer to a question, put "(est)" after the figure or answer which is estimated.
- 4. If more space is needed to answer any specific question, attach a separate sheet.
- 5. When completed, return two (2) copies of this application to the Agency at the address indicated on the first page of this application.
- 6. The Agency will not give final approval to this application until the Agency receives a completed environmental assessment form concerning the Project which is the subject of this application.
- 7. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and copying. If the applicant feels that there are elements of the Project which are in the nature of trade secrets or information, the nature of which is such that if disclosed to the public or otherwise widely disseminated would cause substantial injury to the applicant's competitive position, the applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.
- 8. The applicant will be required to pay to the Agency all actual costs incurred in connection with this application and the Project contemplated herein. The applicant will also be expected to pay all costs incurred by general counsel and special counsel to the Agency.
- 9. The Agency has established an application fee of Five Hundred Dollars (\$500) to cover the anticipated costs of the Agency in processing this application. A check or money order made payable to the Agency must accompany each application. THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY UNLESS ACCOMPANIED BY THE APPLICATION FEE.
- 10. The Agency has established a project fee for each project in which the Agency participates. UNLESS THE AGENCY AGREES IN WRITING TO THE CONTRARY, THIS PROJECT FEE IS REQUIRED TO BE PAID BY THE APPLICANT AT OR PRIOR TO THE GRANTING OF ANY FINANCIAL ASSISTANCE BY THE AGENCY.

FOR AGENCY USE ONLY

1.	Project Number	
2.	Date application received by Agency	, 20
3.	Date application referred to attorney for review	, 20
4.	Date copy of application mailed to members	, 20
5.	Date notice of Agency meeting on application posted	, 20
6.	Date notice of Agency meeting on application mailed	, 20
	Date of Agency meeting on application	, 20
8.	Date notice of public hearing on application posted	, 20
9.	Date notice of public hearing on application mailed	,20
10.	Date notice of public hearing on application published	, 20
11.	Date public hearing conducted	, 20
12.	Date Environmental Assessment Form ("EAF") received	, 20
13.	Date Agency completed environmental review	, 20
14.	Date of final approval of application	, 20

I. INFORMATION CONCERNING THE PROPOSED OCCUPANT OF THE PROJECT (HEREINAFTER, THE "COMPANY").

A.	<u>Identity</u>	<u>of</u>	Company:

Pre Zip	mpany Name: Turnpike Redevelopment Group, LLC sent Address: 77 Troy Road East Greenbush, NY 12061 (LLC Address) Code: 12061 ployer's ID No.: 47-3188814
If t	he Company differs from the Applicant, give details of relationship: Company and licant are the same. Property will be leased to others
	icate type of business organization of Company:
a.	☐ Corporation. If so, incorporated in what country?; What State?; Date Incorporated; Type of Corporation?; Authorized to do business in New York? Yes ; No .
b.	☐ Partnership. If so, indicate type of partnership;
	Number of general partners ; Number of limited partners
c.	Limited Liability Company. If so, indicate type of company New York ; Number of members
d.	☐ Sole proprietorship.
Is th so, i	e Company a subsidiary or direct or indirect affiliate of any other organization(s)? If ndicate name of related organization(s) and relationship:

B. <u>Management of Company</u>:

1. List all owners, officers, directors and partners (complete all columns for each person):

NAME AND HOME ADDRESS	OFFICE HELD	OTHERPRINCIPAL BUSINESS
Brian Hart	2 Cooper Ave Rensselaer, NY	Various Real Estate Dev
Donald Hart	2 Cooper Ave Rensselaer, NY	Various Real Estate Dev
LD Exec II, LLC	302 Washington Ave Ext Albany,	Various Real Estate Dev
Anthony Maney	77 Troy Road East Greenbush, NY 12061	Various Real Estate Dev
Steven Hart	2 Cooper Ave Rensselaer, NY 12144	Various Real Estate Dev

÷ 0

- 2. Is the Company or management of the Company now a plaintiff or a defendant in any civil or criminal litigation? Yes___; No_X_.
- 3. Has any person listed above ever been convicted of a criminal offense (other than a minor traffic violation)? Yes____; No_X__.
- 4. Has any person listed above or any concern with whom such person has been connected ever been in receivership or been adjudicated a bankrupt? Yes____; No_X__.
- 5. If the answer to any of questions 2 through 4 is yes, please, furnish details in a separate attachment.

C. <u>Principal owners of Company</u>:

- 1. Is Company publicly held? Yes___; No_X_. If yes, please list exchanges where stock traded:
- 2. If no, list all stockholders having a 5% or more interest in the Company:

NAME	ADDRESS	PERCENTAGE OF HOLDING
Brian Hart	2 Cooper Ave Rensselaer, NY 12144	35%
Hart Family Partnership	2 Cooper Ave Rensselaer, NY 12144	25%
LD Exec II	302 Washington Ave Ext Albany, NY	30%
Anthony Maney	77 Troy Road East Greenbush, NY 12061	5%
Steven Hart	2 Cooper Ave Rensselaer, NY 12144	5%

D.	Company's principal bank(s) of account:	TD Bank

II. DATA REGARDING PROPOSED PROJECT.

A. <u>Description of the Project</u>: (Please provide a brief narrative description of the Project.):

After years of decline, the Columbia Turnpike Corridor has continued to struggle to retain existing retail uses. In 2014, Kmart announced the closure of the store located at 164 Columbia Turnpike. This critical location is

one of the most visible locations on the town primary commercial corridor. The Town of East Greenbush has identified the revitalization of Columbia Turnpike as their number one priority. The applicant has worked tirelessly since 2014 to attract quality users to the proposed redevelopment site. The applicant is proposing an investment in excess of \$15 million to redevelop a currently primarily vacant plaza in desperate need of reinvestment. Kmart vacated over 95,000 SF of the 123,000 square foot plaza. If successful, the applicant is confident in their ability to secure a 95,000 SF tenant that would utilize the premises as an office and state of the art training center. This conversion will result in trainee's traveling to this facility to attend training at this location. These trainee's would help bolster the local economy by shopping in the existing retail centers and lodging at the existing hotels.

B. <u>Location of the Project</u>:

1.	Street Address: 164 Columbia Turnpike	
2.	City of	
3.	Town of East Greenbush	
	Village of	
	County of Rensselaer	

	6. 7.		Mon Number 155 13 31 13					
	/.	1 ax	Map Number 155.13-21-13					
C.	<u>De</u>	scriptio	n of the Project site:					
	1.	Approximate size (in acres or square feet) of the Project site: 14.5 Acres Is map, survey or sketch of the Project site attached? Yes X; No						
	2.	Are	there existing buildings on the Project site? Yes X; No					
		a.	If yes, indicate the number of buildings on the site: 1					
		b.	Are the existing buildings in operation? YesX If yes, describe present use of present buildings: See Above					
		c.	Are the existing buildings abandoned? Yes; NoX. About to be abandoned? Yes ; No . If yes, describe:					
		d.	Attach photograph of present buildings.					
	3.	Water Sewer Electr Heat-U	res serving the Project site: -Municipal: East Greenbush Other (describe)Municipal: East Greebush Other (describe) ic-Utility: National Grid Other (describe) Utility: National Grid — To be converted from heating oil Other (describe)					
	4.		at legal owner of the Project site: East Greenbush, LLC – An Ohio LLC					
		a.	If the Company owns the Project site, indicate date of purchase: N/A 20 ; purchase price: \$					

b. If Company does not own the Project site, does Company have an option signed with the owner to purchase the Project site? Yes X ; No ____. If yes, indicate date

		option signed with the owner: 9/11, 2014; and the date the option expenses, 2017.
	c.	If the Company does not own the Project site, is there a relationship legally o common control between the Company and the present owner of the Project site? ; No X . If yes, describe;
	d.	Current Assessed Value of the Project site: \$2,750,000
	e.	Current annual property tax payment of the Project site: \$ 105,837.97
5.	a.	Zoning District in which the Project site is located: B1
	b.	Are there any variances or special permits affecting the Project site? Yes_No_X If yes, list below and attach copies of all such variances or special permit
Desc	cription	
Desc	Does	of Proposed Construction: s part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings:
	Does	of Proposed Construction: s part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings:
	Does	of Proposed Construction: s part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings:
1.	Does	of Proposed Construction: s part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings:
	Does on th	a of Proposed Construction: s part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings: part of the Project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to existing buildings located the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations to exist in the project consist of additions and/or renovations and the project consist in the
1.	Does build Does on the renover Renover office of the second contract	part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings: part of the Project consist of additions and/or renovations to existing buildings locate e Project site? Yes X ; No . If yes, indicate the buildings to be expanded vated, the size of any expansions and the nature of expansion and/or renovation: vations will include converting the shuttered Kmart retail store to a state of the art
1.	Does build Does on the renover Renover office of the second contract	part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings: part of the Project consist of additions and/or renovations to existing buildings locate e Project site? Yes X ; No . If yes, indicate the buildings to be expanded rated, the size of any expansions and the nature of expansion and/or renovation: vations will include converting the shuttered Kmart retail store to a state of the art e and training facility. This building area consist of approximately 78% of the gross
1.	Does build Does on the renover Renover office of the second contract	part of the Project consist of the acquisition or construction of a new building or lings? Yes; No_X If yes, indicate number and size of new buildings: part of the Project consist of additions and/or renovations to existing buildings locate e Project site? Yes X ; No . If yes, indicate the buildings to be expanded rated, the size of any expansions and the nature of expansion and/or renovation: vations will include converting the shuttered Kmart retail store to a state of the art e and training facility. This building area consist of approximately 78% of the gross

E. <u>Description</u> of the Equipment: 1. Does a part of the Project consist of the acquisition or installation of machinery, equipment or other personal property (the "Equipment")? Yes; No X. If yes, describe the Equipment: Sublessee will be responsible for all Furniture, Fixtures, and Equipment 2. With respect to the Equipment to be acquired, will any of the Equipment be Equipment which has previously been used? Yes____; No_X__. If yes, please provided detail: _____ Describe the principal uses to be made by the Company of the Equipment to be acquired or 3. installed: Not Applicable F. Project Use: 1. What are the principal products to be produced at the Project? Not Applicable What are the principal activities to be conducted at the Project? The project will provide for 2. a state of the art training center with related commercial office. The training center will include programs for Child Care, Child Welfare, Juvenile Justice, and Domestic Violence prevention. The facility will house real life scenarios providing practical experience for trainees from across NYS and the Country. Does the Project include facilities or property that are primarily used in making retail sales 3. of goods or services to customers who personally visit such facilities? Yes X; No . If yes, please provide detail: 22% of the premises is currently leased to Big Lots 4. If the answer to question 3 is yes, what percentage of the cost of the Project will be expended on such facilities or property primarily used in making retail sales of goods or services to customers who personally visit the Project? 0 % The retail portion of the project currently exists and none of the project costs are attributed towards this portion of the redevelopment. 5. If the answer to question 3 is yes, and the answer to question 4 is more than 33.33%, indicate

whether any of the following apply to the Project:

a. Will the Project be operated by a not-for-profit corporation? Yes____; No_X__. If yes, please explain: _____

the Project occupant, but for the contemplated financial assistance from the contemplated the related jobs outside the State of New York? Yes ; No X . If yes explain: redominant purpose of the Project to make available goods or services which not, but for the Project, be reasonable accessible to the residents of the city, revillage within which the Project will be located, because of a lack of bly accessible retail trade facilities offering such goods or services? Yes X . If yes, please provide detail: Project be located in one of the following: (i) the City of New York; (ii) an signed as an economic development zone pursuant to Article 18-B of the Municipal Law; or (iii) a census tract or block numbering area (or census tract a numbering area contiguous thereto) which, according to the most recent
Project be located in one of the following: (i) the City of New York; (ii) an signed as an economic development zone pursuant to Article 18-B of the Municipal Law; or (iii) a census tract or block numbering area (or census tract numbering area contiguous thereto) which, according to the most recent
signed as an economic development zone pursuant to Article 18-B of the Municipal Law; or (iii) a census tract or block numbering area (or census tract numbering area contiguous thereto) which, according to the most recent
signed as an economic development zone pursuant to Article 18-B of the Municipal Law; or (iii) a census tract or block numbering area (or census tract numbering area contiguous thereto) which, according to the most recent
ata, has (x) a poverty rate of at least 20% for the year in which the data relates, st 20% of households receiving public assistance, and (y) an unemployment t least 1.25 times the statewide unemployment rate for the year to which the tes? Yes ; No X . If yes, please explain:
to any of subdivisions c. through e. of question 5 is yes, will the Project nent, private sector jobs or increase the overall number of permanent, private se State of New York? Yes ; No . If yes, please explain:
etion of the Project result in the removal of a plant or facility of the Company osed occupant of the Project (a "Project Occupant") from one area of the
ווייייייייייייייייייייייייייייייייייי

6.

7.

8.	Will the completion of the Project result in the abandonment of one or more plants or facilities of the Company located in the State of New York? Yes; No . If yes, please provide detail:
9.	If the answer to either question 7 or question 8 is yes, indicate whether any of the following apply to the Project:
	a. Is the Project reasonably necessary to preserve the competitive position of the Company or such Project Occupant in its industry? Yes; No X. If yes, please provide detail: Not Applicable
	Not Applicable
	b. Is the Project reasonably necessary to discourage the Company or such Project Occupant from removing such other plant or facility to a location outside the State of New York? Yes ; No . If yes, please provide detail: Not Applicable
<u>Proje</u>	ct Status:
1.	If the Project includes the acquisition of any land or buildings, have any steps been taken toward acquiring same? Yes X; No . If yes, please discuss in detail the approximate stage of such acquisition: Yes, the existing structure is currently under contract with the applicant. The applicant has completed all necessary du diligence on the premises but purchase contract is contingent upon securing the proposed tenant.
2.	If the Project includes the acquisition of any Equipment, have any steps been taken toward acquiring same? Yes; No X. If yes, please discuss in detail the approximate stage of such acquisition:
ı	If the Project involves the construction or reconstruction of any building or other improvement, has construction work on any such building or improvement begun? Yes; No X. If yes, please discuss in detail the approximate extent of construction and the extent of completion. Indicate in your answer whether such specific steps have been completed as site clearance and preparation; completion of foundations; installation of footings; etc.:

	4.	(3) years and the p	urposes of such elopment exper	expenditures: <u>Tl</u> se to include; opti	oject by the Company in the applicant has invested a on payments, environment ce inspections.	pproximately
III. (PLEAS	INFO	ORMATION CON	CERNING I	EASES OR SI	UBLEASES OF THE ECOMPANY INTENDS	PROJECT.
OR SUI	3LE	ASE ANY PORTIO	NOTTHEPR	OJECT),		LOZ DI WARSI V
A . 1	Door	the Comment internal	14-1 13		0/4	
Project? subtenan	Yes	X; No . If ye	es, please comp	lease more than 10 lete the following	% (by area or fair market v for each existing or propos	alue) of the ed tenant or
	1.	Sublessee name:	To be Discloser	I – Competitive bi	dding process	
		Present Address:	The proposed of	peration would be	a new facility	
		~ · ·				
		Employer's ID No.				
		Sublessee is:	Corporation:	Partnership:	Sole Proprietorship:	Other;
		If Other, Indicat	e Type:			
		Relationship to Con	npany: <u>T</u> enant			
		Percentage of Proje	ct to be leased of	or subleased: 78%	<u> </u>	
		Use of Project inten	ded by Subless	ee: Commercial	Office and Training Facilit	
		Date of lease or sul	olease to Subles	see: Commencing	upon completion of Cons	truction
		Term of lease or su	blease to Suble	ssee: Up to 20 Ye	ears	
		Will any portion of	the space leas	ed by this subless	ee be primarily used in m	aking retail
		sales of goods of	or services to c	ustomers who pe	ersonally visit the Project?	Yes ·
		No X . If yes, p	lease provide o	n a separate attach	ment (a) details and (b) the	he answers
		to questions II(F)	(4) through (6)	with respect to suc	ch sublessee.	
2		C-1.1.				
2		Sublessee name: <u>H</u>				
		Present Address: 1		- 		
		City: East Greenbus		State: <u>NY</u>	Zip: 12144_	
		Employer's ID No.:		T) 4 1 1	0.1.70	
		If Other Indicate	orporation:	Partnership:	Sole Proprietorship:	Other;
		Relationship to Com	rype:		_	
		Percentage of Project		r aublaggad.	22%	
		Use of Project intend	led by Sublesse	r subleased:	22% Deteil	
		Date of lease or subl	ease to Sublesse	c	Retail TBD	
		Term of lease or sub	lease to Subless	JE	1 Year	
					e be primarily used in ma	1-1
		sales of goods o	r services to o	u by uns subjesse	se be primarily used in marsonally visit the Project?	King retail
		No If yes ni	ease provide on	ia senarate ettech	nent (a) details and (b) the	res <u>X</u> ;
		to questions II(F)(4) through (6) s	with respect to such	nom (a) ucians - anu (b) m h suhlessee	e answers
		1	, .	· respect to suc	545163366,	

- B. What percentage of the space intended to be leased or subleased is now subject to a binding written lease or sublease? <u>22%</u> Big Lots
- IV. EMPLOYMENT IMPACT. Indicate below the number of people presently employed at the Project site and the number that will be employed at the Project site at end of the first and second years after the Project has been completed (Do not include construction workers). Also indicate below the number of workers employed at the Project site representing newly created positions as opposed to positions relocated from other project sites of the applicant.

TYPE OF EMPLOYMENT					
	PROFESSIONAL OR MANAGERIAL	SKILLED	SEMI- SKILLED	UNSKILLED	TOTALS
Present Full Time	0	0	0	0	0
Present Part Time	0	0	0	0	0
Present Seasonal	0	0	0	0	0
First Year Full Time			1	0	1
First Year Part Time			1	0	1
First Year Seasonal			1	0	1
Second Year Full Time			1	0	1
Second Year Part Time			1	0	1
Second Year Seasonal			1	0	1
Third Year Full Time			1	0	1

Third Year Part Time	1	0	1
Third Year Seasonal	_1	0	1

^{**}Existing Big Lots employees are not included in the above

V. PROJECT COST.

A. <u>Anticipated Project Costs</u>. State the costs reasonably necessary for the acquisition of the Project site, the construction of the proposed buildings and the acquisition and installation of any machinery and equipment necessary or convenient in connection therewith, and including any utilities, access roads or appurtenant facilities, using the following categories:

<u>Description of Cost</u>	<u>Amount</u>		
Land	\$3,000,000		
Buildings	\$ 10,550,00		
Machinery and equipment costs	\$		
Utilities, roads and appurtenant costs	\$		
Architects and engineering fees	\$ Included in Above		
Costs of financing	\$ Included in Soft Costs		
Construction loan fees and interest	\$ Included In Soft Below		
Other (specify)			
Soft Costs	\$ <u>2,000,000</u> \$		
TOTAL PROJECT COSTS	\$ \$_15,550,000		

В.	Have any of th	e above exper	ditures alread	ly been made	by the appli	cant? Yes X	· No If
yes,	indicate particulars	. Approximate	ely \$300,000 i	n soft costs a	ssociated with	1 due diligence	_, 110 II
		<u> </u>					
_							
_	<u> </u>		<u> </u>				

VI. FINANCIAL ASSISTANCE EXPECTED FROM THE AGENCY.

A. <u>Tax Benefits</u>.

Is the applicant requesting any real property tax exemption in connection with the Project that would not be available to a project that did not involve the Agency? Yes X;
 No. If yes, is the real property tax exemption being sought consistent with the Agency's Uniform Tax Exemption Policy? Yes ; No X.

- Is the applicant expecting that the financing of the Project will be secured by one or more 2. mortgages? Yes \underline{X} ; No . If yes, what is the approximate amount of financing to be secured by mortgages? \$11,100,000.00
- 3. Is the applicant expecting to be appointed agent of the Agency for purposes of avoiding payment of N.Y.S. Sales Tax or Compensating Use Tax? Yes X; No . If yes, what is the approximate amount of purchases which the applicant expects to be exempt from the N.Y.S. Sales and Compensating Use Taxes? \$4,500,000
- What is the estimated value of each type of tax-exemption being sought in connection with 4. the Project? Please detail the type of tax-exemption and value of each exemption.

a. N.Y.S. Sales and Compensating Use Taxes: b.

\$ 360,000

Mortgage Recording Taxes:

\$_138,750

C. Real Property Tax Exemptions:

See Schedule

d. Other (please specify):

5. Are any of the tax-exemptions being sought in connection with the Project inconsistent with the Agency's Uniform Tax-exemption Policy? Yes \underline{X} ; No . If yes, please explain how the request of the applicant differs from the Agency's Uniform Tax-Exemption Policy: The applicant is seeking a PILOT, that would freeze the existing real property taxes to be paid at today's current taxes with increase per year of 2%.

REPRESENTATIONS BY THE APPLICANT. The applicant understands and agrees with the VII. Agency as follows:

- Job Listings. In accordance with Section 858-b(2) of the New York General Municipal Law, the A. applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity (collectively with the DOL, the "JTPA Entities") of the service delivery area created by the federal job training partnership act (Public Law 97-300) ("JTPA") in which the Project is located.
- First Consideration for Employment: In accordance with Section 858-b(2) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the applicant will first consider persons eligible to participate in JTPA programs who shall be referred by the JTPA Entities for new employment opportunities created as a result of the Project.

Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the applicant and all consultants or subcontractors retained by the applicant. D. Annual Employment Reports: The applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site. Absence of Conflicts of Interest: The applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described: Newport REDEVEROPMENT ENGIPLIC (Applicant)

BY: It Du NOTE: APPLICANT MUST COMPLETE THE APPROPRIATE VERIFICATION APPEARING ON PAGES 17 THROUGH 19 HEREOF BEFORE A NOTARY PUBLIC AND MUST SIGN AND ACKNOWLEDGE THE HOLD HARMLESS AGREEMENT APPEARING ON PAGE 20.

VERIFICATION

(If Applicant is a Corporation)

STATE OF)	
STATE OF	
	deposes and says that he is the
(Name of officer of appli	cant)
of (Title)	(Company Name)
true and complete and accurate to the verification is made by the deponent and The grounds of deponent's belief relativown personal knowledge are investigati	ng application and knows the contents thereof; and that the same is best of his knowledge. Deponent further says that the reason this not by said Company is because the said Company is a corporation. The to all matters in the said application which are not stated upon his ons which deponent has caused to be made concerning the subject formation acquired by deponent in the course of his duties as an sof said corporation.
	(officer of applicant)
Sworn to before me this day of, 20	
Notary Public	

VERIFICATION

(If applicant is partnership)

STATE OF New YORC)
COUNTY OF ALORNY)

(Name of Individual), deposes and says that he is one of the

(Name of Individual)
members of the firm of house known ff, the partnership named in the attached application; that
(partnership name)

he has read the foregoing application and knows the contents thereof; and that the same is true and complete and accurate to the best of his knowledge. The grounds of deponent's belief relative to all matters in the said application which are not stated upon his own personal knowledge are investigations which deponent has caused to be made concerning the subject matter of this application as well as information acquired by deponent in the course of his duties as a member of and from the books and papers of said partnership.

Sworn to before me this

(a) day of October, 2017.

Notary Public

KATHLEEN TERSIGNI
NOTARY PUBLIC-STATE OF NEW YORK
No. 01TE6253007
Qualified in Saratoga County
My Commission Expires December 19, 2019

VERIFICATION

NOTE: THIS APPLICATION WILL NOT BE ACCEPTED BY THE AGENCY UNLESS THE HOLD

HARMLESS AGREEMENT APPEARING ON PAGE 20 IS SIGNED BY THE APPLICANT.

HOLD HARMLESS AGREEMENT

Applicant hereby releases Rensselaer County Industrial Development Agency and the members, officers, servants, agents and employees thereof (hereinafter collectively referred to as the "Agency") from. agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project: including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws. abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in that event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all actual costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

Applicant)

BY: LLU DU

Sworn to before me this

day of October 20 17

KATHLEEN TERSIGNI

NOTARY PUBLIC-STATE OF NEW YORK

No. 01TE6253007

Qualified in Saratoga County My Commission Expires December 19, 2019