

**RESOLUTION AUTHORIZING CONTRACT FOR PURCHASE OF ADVERTISING
AND PROMOTION OPPORTUNITIES WITH TRI-CITY VALLEY CATS**

WHEREAS, the Rensselaer County Industrial Development Agency (the “Agency”) has been solicited by the Tri-City Valley Cats to purchase advertising and promotional opportunities for the upcoming 2019 season; and

WHEREAS, such advertising and promotional opportunities have proven in prior years to be successful community outreach programs for the Agency, providing positive opportunities to showcase business and tourism opportunities within Rensselaer County; and

WHEREAS, the Agency has negotiated the following advertising and promotion package for the 2019 season:

- 7’X14’ outfield fence sign
- “Rensselaer County Night” promotion
- Quarter page full color program advertisement - full season
- Live radio mentions during each game – full season (approximately 76 games)
- Twice-nightly 30 second radio spot broadcast during all 38 Valley Cats home games
- Website link on main page - tcvalleycats.com
- 1 PA announcement nightly (full season)

WHEREAS, the Tri-City Valley Cats organization has offered the following complimentary items in connection with the purchase of the above described advertising and promotional opportunities:

- 4000 grandstand tickets to games throughout the 2019 season (total 4000 tickets)
- 10 VIP tickets to the 2019 all-inclusive opening night party and picnic, now, therefore, be it

RESOLVED, that the Executive Director of the Agency is hereby authorized to enter into an agreement with the Tri-City Valley Cats organization to purchase the above described advertising and promotional opportunities at a cost not to exceed Eighteen Thousand Dollars (\$18,750.00) and Agency staff are authorized to use and distribute the proffered complimentary items in a manner that, in their discretion, best promotes the objectives of the Agency with respect to community outreach.

Resolution ADOPTED by the following vote:

Ayes: 5

Nays: 0

Abstain: 0

March 14, 2019

Tri-City ValleyCats

P.O. Box 694
Troy N.Y. 12181
(518) 629-2287
fax (518) 629-2299
www.tcvalleycats.com



Rensselaer County Economic Development & Planning

COMPANY/ORGANIZATION:

Robert Pasinella

REPRESENTATIVE

1600 7th Avenue

ADDRESS

Troy

CITY

NY

STATE

12180

ZIP CODE

January 9th, 2019

DATE

518-270-2915

PHONE

518-270-2981

FAX

rpasinella@rensco.com

EMAIL

Advertising/Sponsorship

Signage Inventory:	Outfield Fence Sign Size: 7' x 14'
Promotion:	Rensselaer County Night Date: TBD
Website Inventory:	Link and Company Information on Main Page
Print Inventory:	Quarter Page Full Color Program Advertisement
Radio Inventory:	76 (or however many games are played) Live Radio Mentions During Season
Radio Sponsorship:	Two :30 Spot For All 38 Home Games
In-Game Inventory:	1 PA Announcement Nightly (Full Season)
Ticket Component:	4,000 Grandstand Tickets
Opening Night Party:	10 VIP Invites to Opening Night on June 16th
Advertising Artwork:	Will Provide Artwork / VC Will Develop Artwork (Please Circle One)

Amount	Total	Notes
\$18,750.00	6/1/2019	Amount Due Upon Receipt of Invoice

SERVICE FEE **WAIVED**

TOTAL: \$ 18,750.00

Special Instructions: Please have all artwork (.pdf/.psd/.eps, 300 dpi) submitted to the Tri-City ValleyCats by May 6th, 2019

By affixing my signature below, I understand that I agree to the following terms:

- We agree to indemnify the Tri-City ValleyCats and also hold the Tri-City ValleyCats harmless from any claims against the Tri-City ValleyCats arising from or relating to our advertisement.
- I fully understand that the deposit of first payment is due within 30 days of the date of this authorized contract (unless otherwise stated above), in order to avoid forfeiture of this contract for the season.
- The ValleyCats have the right to cancel this agreement at anytime (a) if we default in the payment of any money due or (b) if we breach any terms of this agreement.
- All cancellations must be rescheduled or the ValleyCats reserve the right to retain fifty percent (50%) of the full payment.

X -

Robert Pasinella - Rensselaer County IDA

X-

Rick Murphy - ValleyCats COO / VP

Authorized for Ball Club

For Office Use	Date Recv'd
Only:	Recv'd By
Seat Location:	ID #

STATE OF NEW YORK)
) SS.:
COUNTY OF RENSSELAER)

I, the undersigned (Assistant) Secretary of Rensselaer County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on March 14, 2019 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 14th day of March, 2019.

Cynthia A. Heenan
(Assistant) Secretary

(SEAL)