

**RESOLUTION AUTHORIZING PARTNERSHIP PROGRAM WITH THE
RENSSELAER COUNTY REGIONAL CHAMBER OF COMMERCE.**

WHEREAS, the Rensselaer County Industrial Development Agency (the Agency) and the Rensselaer County Chamber of Commerce (the Chamber) share a common interest in the acquisition and retention of employers in the County, and the growth of employment in the County; and the concomitant development of a workforce well educated in the skill sets in demand by employers; and

WHEREAS, the Chamber has unique resources and contacts, which compliment those of the Agency and are valuable in assisting the Agency in the pursuit of its mission to help create and retain jobs in the County; and

WHEREAS, the Agency is desirous of obtaining certain services and opportunities which the Chamber is uniquely able to provide, to wit: referrals by the Chamber to the Agency of prospective new employers which may come to the attention of the Chamber; direct services to referred employers who come to the attention of the Agency as employers which may be about to go out of business or remove the business to another locale, said services to be for the purposes of encouraging and facilitating retention of the employers in the County; networking opportunities with the business community through attendance of Agency members, staff and strategic invitees at major annual events of the Chamber, including new business “ribbon cuttings”, at which much of the business community, including current and prospective employers, are gathered; and, participation in the Chamber’s WE Advance Program, which, among other things, works to identify changing workforce needs and match workforce education opportunities to those needs: and

WHEREAS, the Agency is willing to compensate the Chamber for the aforesaid services and for providing the Agency access to the aforesaid opportunities, now therefore be it

RESOLVED, that the Executive Director of the Agency is hereby authorized to enter into an agreement for a partnership program with the Chamber whereby the Chamber will provide the aforesaid services and opportunities to the Agency and additional services as may be agreed, and whereby the Chamber will be compensated therefore in an amount not to exceed Twelve Thousand Five Hundred Dollars, said agreement to be in a form approved by Agency Counsel.

Resolution ADOPTED by the following vote:

Ayes: 6

Nays: 0

Abstain: 0

November 14, 2019

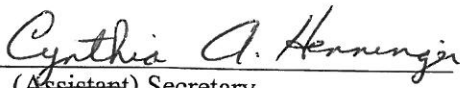
STATE OF NEW YORK)
) SS.:
COUNTY OF RENSSELAER)

I, the undersigned (Assistant) Secretary of Rensselaer County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on November 14, 2019 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

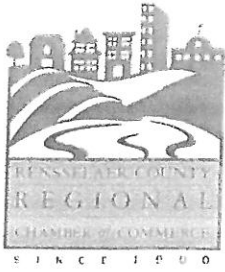
I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 14th day of November, 2019.



(Assistant) Secretary

(SEAL)



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P 518.274.7020

October 31, 2019

Mr. Robert Pasinella
Rensselaer County IDA
Ned Pattison Government Center
1600 Seventh Avenue
Troy, New York 12180

Dear Mr. Pasinella:

On behalf of the Chamber's Board of Directors and membership, thank you for your continued partnership.

Below is a list of Chamber Initiatives for 2020 along with the pricing to purchase tickets to attend our State of the County Breakfast. As you know, our events strive to increase business and economic development and networking opportunities within the region and we would welcome the opportunity to host you and your guests at these events.

<u>Event</u>	<u>Tables/Tickets Purchased</u>	<u>Total</u>
State of the County Event 1/8/20	1 table of 10 (\$2,500)	\$2,500
WE Advance: Champion Investment		\$5,000
2020 Ribbon Cutting Partner		\$5,000
		TOTAL: \$12,500

The Chamber is happy to be of assistance and partner with you in any way we can. If you have any questions, or would like additional information please don't hesitate to contact me directly at 518.274.7020. As previously discussed, payment is due 30 days prior to the event. Thank you and we look forward to working with you in 2020.

Sincerely,

Kate Manley

Kate Manley
President

Partnership approved without changes

Robert Pasinella / Date