

STATE OF NEW YORK : RENSSELAER COUNTY

THE PUBLIC MEETING OF
THE RENSSELAER COUNTY INDUSTRIAL
DEVELOPMENT AGENCY

DATE: SEPTEMBER 10, 2020
TIME: 4:00 P.M.

THE MEETING IS BEING HELD ELECTRONICALLY VIA CONFERENCE CALL DUE
TO COVID-19

PRESENT VIA TELECONFERENCE:

JOHN CLINTON – CHAIRMAN

CYNTHIA HENNINGER – MEMBER

RONALD BOUNDS – MEMBER

RENEE POWELL – MEMBER

MICHAEL DELLA ROCCO – MEMBER

DOUGLAS BALDREY – MEMBER

ROBERT PASINELLA – EXECUTIVE DIRECTOR

ROBIN LaBRAKE – ASSISTANT TO THE DIRECTOR

JAY SHERMAN – CONSULTANT

MARY ELLEN FLORES – CFO FOR HIRE

PETER KEHOE, ESQ. – AGENCY COUNSEL

JOHN SWEENEY, ESQ. – AGENCY COUNSEL
(joined at approximately 4:20 pm)

MELISSA BENNETT, ESQ. – SPECIAL COUNSEL

CHAIRMAN CLINTON: I hereby call the Thursday, September 10, 2020 meeting of the Rensselaer County Industrial Development Agency to order. The first item on the agenda is the public comment period. That period is set aside for anyone who wants to speak for or against any item or items on the agenda. Is there any of the public out there that would like to speak before our board?

[PAUSE]

CHAIRMAN CLINTON: Going twice, is there anyone out there that would want to participate in our board meeting by offering any suggestions, comments, et cetera?

[PAUSE]

[INAUDIBLE]

CHAIRMAN CLINTON: Going a third time? I don't think there is anyone out there, so we can move on with our meeting. The first item on our agenda is the public comment period, that anyone want to speak for or against, that's uh passed, no one came forward. Number two is the minutes of the previous meeting of 8/13/20. Everyone has those before us, if, just chime in and let tell us if we want to move on after you have indicated you've read the minutes.

[PAUSE]

MEMBER HENNINGER: Mr. Chairman, I'll make a motion to approve the minutes as presented.

MEMBER BALDREY: I'll second that motion.

CHAIRMAN CLINTON: Seconded by Doug, all those in favor?

[COLLECTIVE "AYE"]

CHAIRMAN CLINTON: Okay, everyone, we know who they are, Robin? Okay. Alright, so we have the minutes approved. The financial report for August of 2020. We also have that data before us, let us take a few minutes to take a look at it. If anybody needs any more time, please let us know.

ROBIN LaBRAKE: Mary Ellen has to go through it. Go ahead, Mary Ellen.

MARY ELLEN FLORES: Alright, the first report is the financial statement of the financial position, and as of 8/31 our total assets are \$7.5 million with \$7.2 million of those assets just in cash, our liabilities are at \$54,000, leaving us with a fund balance of \$7.5 million. The largest change on the statement of financial position is the transfers of the funds from the CD into the operating account.

CHAIRMAN CLINTON: Mary Ellen, how much are we transferring into the operating account?

MARY ELLEN FLORES: The six-month CD.

MEMBER BOUNDS: Excuse me, that was transferred into the Pioneer money market fund, I believe. Not the operating account.

ROBIN LaBRAKE: Not yet.

CHAIRMAN CLINTON: Well apparently it is still in the operating account, correct?

MARY ELLEN FLORES: Correct. At 8/31 those funds are in the operating account. Okay, the next report is...

[inaudible]

CHAIRMAN CLINTON: Could we transfer it into--?

[inaudible]

ROBIN LaBRAKE: We could, we need a second signature.

[inaudible]

CHAIRMAN CLINTON: Robin just indicated that we need a second signature to transfer those into the other account, so as soon as we get that signature by whomever shows up first, it will be transferred.

MARY ELLEN FLORES: Okay, the next report we have is the statement of activity for the month of August, and for the month of August we have a deficit of \$92,000. The only source of revenue for the month was interest. During the month our expenses were \$93,000, and the largest expense was in professional services, where we paid Information Technology Management for their invoices.

[PAUSE]

MARY ELLEN FLORES: Any questions?

[inaudible]

[PAUSE]

ROBIN LaBRAKE: Okay, we need a motion.

CHAIRMAN CLINTON: Okay, is there a motion to accept the financial report as presented?

MEMBER BALDREY: I'll move that to the table, Mr. Chairman.

CHAIRMAN CLINTON: Okay, seconded by?

MEMBER POWELL: I'll second that.

CHAIRMAN CLINTON: Okay, we are all set on that now. Okay. So the number 4 on the agenda, the Schodack GEIS.

MEMBER BOUNDS: Excuse me -

JAY SHERMAN: Did we vote on that? We didn't vote on that.

MEMBER BOUNDS: We did not do the statement of profit and loss for the Quackenbush.

[PAUSE]

CHAIRMAN CLINTON: What about the Quackenbush?

MEMBER BOUNDS: We did not do the profit and loss statement for Quackenbush.

MEMBER POWELL: Okay.

[INAUDIBLE]

MARY ELLEN FLORES: So, I have not yet printed that out.

MEMBER BOUNDS: We got it.

MARY ELLEN FLORES: Yes, I just haven't printed it yet, so I haven't looked at it. I don't have it right in front of me yet.

[INAUDIBLE]

ROBIN LaBRAKE: So we did not collect any rent in August?

MARY ELLEN FLORES: We didn't -

CHAIRMAN CLINTON: Why didn't we collect any rent in August?

ROBERT PASINELLA: Did we lose her?

ROBIN LaBRAKE: Maybe, there you are.

MARY ELLEN FLORES: There I am. The only thing we paid was the rent for the Quackenbush, for \$11,800, and we've paid the Time Warner bill, the, uh, cable and the internet.

[PAUSE]

MARY ELLEN FLORES: Other than that we didn't collect any rent. We have no rent this month, uh, for the month of August. I believe rent, rents start in October?

ROBIN LaBRAKE; Correct – No – November -

JAY SHERMAN: Yes, that's correct, uh, -

MEMBER BOUNDS: November -

JAY SHERMAN: They will start September 1st.

MARY ELLEN FLORES: Okay.

ROBIN LaBRAKE: September.

MARY ELLEN FLORES: So, the expenses are only up by \$12,000. There's no additional revenue from last month.

[PAUSE]

ROBIN LaBRAKE: Now ask for a motion.

CHAIRMAN CLINTON: Is there a motion to approve?

MEMBER BOUNDS: I make a motion to present, to approve as presented.

MEMBER HENNINGER: I second the motion.

CHAIRMAN CLINTON: All those in favor ?

[COLLECTIVE "AYE"]

CHAIRMAN CLINTON: Opposed? Nay.

CHAIRMAN CLINTON: Okay, now we move on to the Schodack GEIS.

ROBERT PASINELLA: I sent an email out to everyone, I think a couple of days ago. I just wanted to reiterate, I think over the last few meetings I had indicated that we were working with CEG and the first Amazon announcement that was made, when it went public about a year or so ago, there was an interest regionally to support identifying parcels of land in that general area on the Exit 12, Route 9 Corridor where Amazon had picked, decided to locate, and I had said, well before I do anything in the Town of Schodack, I wanted to hold off, and make sure the litigation that was going on with Amazon and the local homeowners would not be negatively impacted by us trying to move the project of that magnitude forward. So obviously we waited, Amazon came through and then about 3 months ago, the talks started to heat up again with CEG and Bohler Engineering and National Grid. Two months ago, National Grid had indicated they would be willing to support half of—originally they had only been on board for supporting half of it, but since CEG has now become part of the Chamber, they, um, the entity that would be applying for the grant had shifted, and I said why doesn't the IDA apply for the grant through National Grid? Which we're in the process of doing now. We're based on today's act--anything that was positive today, I am going to go forward and apply for half of that. Any expenditures going forward would always be contingent upon us receiving positive approval for that grant from National Grid. I also sent the proposal that Bohler had been, had given [inaudible], I got them to modify it for us. I think it's a good project, it was clear to me that once Amazon came through, a lot of other folks of that magnitude, or just slightly smaller than Amazon, had expressed interest in that corridor and I

didn't want to fall into the same trap that we did with the litigation. We are going to work closely with the Town of Schodack to make sure that the areas that we ultimately identify for the right development, would be well-received by the Town itself. But I wanted to be sure that everything we do from, if we do go forward with this, and that we have done to this point, would be bullet-proof in the sense of we've done the proper state agency, hence the 12-18 month, what I think is the 12-18 month timeline, and uh, again, I think it's an exciting project. We have a water – a water-sewer line grant that was received, by the Water and Sewer Authority, for \$1.5 million to run water and sewer out to, from the school, Maple Hill to Route 9, but we're seeing that, we're getting some infrastructure money from the state, that this just makes sense. It's a region-wide project, I like the idea that we're preempting, and making sure that it's, that everything is predictable, which is what we want when companies come in. That's kinda where we're at, and I'm guessing there will probably be a lot of questions, but these are part of the initiatives that I see going forward, you know, we just did our balance sheet, we're very well capitalized, you know, that upwards \$350,000 plus at our disposal, National Grid would be at just around 250, 275, that -- it's a worthwhile project, we're partnering with National Grid, more likely the Town, CEG, and us, would be doing this. And long term vision, it's just going to present us... [inaudible]

MEMBER HENNINGER: Bob, I just have a couple of quick questions because I do live in Schodack. You're saying that the amount quoted in your email, that's the total amount, our portion would be approximately half of that?

ROBERT PASINELLA: Correct.

MEMBER HENNINGER: So the, I think it was, 585 or something you quoted and approximately half of that is going to be borne by the IDA and the other half will be borne by National Grid?

ROBERT PASINELLA: Correct, there were some things that--

MEMBER HENNINGER: Okay.

ROBERT PASINELLA: [inaudible] ...Working close with National Grid that they wouldn't be willing to do and that's mostly at the local level, so I had said -- and again, these are all estimates, our exposure may end up being less than the 328, if we take on some of that in-house versus having Bohler do it, but there are – it's the process, some of you will remember when we did the Voluntary Cleanup Program for the South Troy Road area, South Troy Industrial Park. We had the engineer come in, it was we put the money up and then get reimbursed by the State, DEC

based on expenses we submit. Some they said yup, they're part of it, and some were not. I think this is, it's a very similar process but we at least have a very good idea of how much National Grid is willing to spend on each portion of the project. I don't know if you're able to get into the weeds of the proposal but we laid out what we believe would be the sharing of the expenses in the proposal.

MEMBER HENNINGER: I see it now – I do see it now, now in the last line item, but the other questions I have for you, and I think what you've proposed here is excellent, and much needed in the Town of Schodack, because we do have such a transportation corridor right there at the Berkshire Spur, and Route 9, with I-90 and I-87. The thing that concerns me a little is the Town fathers, um, have you spoken to anybody down there? Because many times there is such a pushback from the Town fathers, that we could throw this money out there, and do the survey, and they're not going to let anything go through the planning board. I mean, this is history, the last...

MEMBER DELLA ROCCO: Everything really should go. Schodack should be on board with this.

ROBERT PASINELLA: Yeah -

MEMBER HENNINGER: Have you gotten a verbal, Bob, from them at all?

ROBERT PASINELLA: I've had some early discussions with them, they haven't seen the details, but ultimately that's what we would do, it would all be pre-approved by the Town, for lack of a better term. We would get, you know, if you recall awhile back we talked about, the State had talked about shovel-ready sites, this would essentially be shovel-ready, where it would just be a local plan, you know, the site plan approvals, but we know going in that each one of these parcels would be identified, whether it's an industrial park, whether it's a transportation hub, that that's how we would ultimately market these sites, that the Town would already have been on board with identifying that. So yes, high level discussions during the next 12-18 months, we would then narrow down and filter out the parcels that the Town would say yes, we approve that particular permitting for that site.

MEMBER HENNINGER: Now many years ago, Bob, there was the strawberry farm down there and, the name of the owner of that property escapes me, where they pick strawberries and they have the farm stand, and we went round and round with those people because there were many businesses, warehouse-type industry, that was interested in that area, and he would not even think about selling his land.

ROBERT PASINELLA: Right, and that's what...

MEMBER HENNINGER: Do you remember the name of that landowner?

MEMBER DELLA ROCCO: I know who you're talking about, he's on the right hand side, his name escapes me. It's been a long time ago.

MEMBER HENNINGER: Right.

ROBERT PASINELLA: Martino?

MEMBER HENNINGER: You're right, Martino, that's exactly who it is.

MEMBER DELLA ROCCO: Who? No, Martino's? Martino's is in Columbia County.

MEMBER HENNINGER: I know, but a different Martino, Mike, it was a different Martino that owned the strawberry picking and the farmstand...

MEMBER DELLA ROCCO: Oh, I know who you're talking about, they've got their property up for sale for the last 40 years.

MEMBER HENNINGER: Yes.

ROBERT PASINELLA: Yes. So, that's all part of the process, we would ultimately filter out landowners that wouldn't want to be a part of this, and that would, I mean it's pretty all encompassing, when you look at, I know Bohler had said roughly 6,000 acres, that's a lot of land. That's a lot of developable land, that we would identify the willing landowners in the process, and part of the process, you know, I see, going forward, is kind of like after this is completed, would be the IDA would either get someone interested in those parcels and the IDA would then take the lead in either auctioning the lands or acting as a go-between with the developer to get those lands, I mean, Scannell who did Amazon, has been speaking to me about another potential project, and avoid the litigation that Amazon had to go through, cause the next guy might not have the patience that Amazon had.

MEMBER DELLA ROCCO: Bob, listen, this GEIS project that you're proposing here, is this a brand new type of a project or has this particular type of project been done, has it been done in other parts of the State?

ROBERT PASINELLA: Yeah. It's been done all over. If you guys recall, a long time ago, we had, we did the GEIS for the Mill Creek area, where, ultimately now, Regeneron has their next expansion, they purchased that from--we had sold it to, we had options on the land if we recall. We did the GEIS that identified up to 100 acres of developable land out of the 200 plus acres that we had under contract, we probably spent almost \$700,000, and I'm going back probably over

fifteen plus years ago, so yes, Mike, it's been done, we actually probably spent almost 10 plus years...

MEMBER DELLA ROCCO: I'm not talking about that project, I'm talking about in that paper that you sent to us, it mentioned something like the 84 corridor, it mentioned Amsterdam, New York, and my questions is this: In--Did these people in the 84 corridor, or did this people in the Amsterdam do this type of GEIS, you know, where you have large acreage, what you're talking about, that's what I want to know.

ROBERT PASINELLA: Yeah, they've done it. They haven't done it on this kind of scale, but the parcels that they marketed toward the transportation industry has already been at the local level, so that they don't have to spend 12-18 months doing the GEIS of their own and that they can come in -- in fact, recently the Amsterdam lost out on a good project, so yeah, they've done it in those areas, not on this scale. And frankly, they don't have the land around the exit 12 area, exit 11 area that we have, the land that can be developed.

CHAIRMAN CLINTON: Uh Bob, uh, it seems like, aren't we putting the cart before the horse a little bit, because we're talking about infrastructure all along this corridor, who owns the land or who controls it?

MEMBER DELLA ROCCO: There's a lot of people that control it, I mean there's a lot of private land owners along that corridor that own land, so you have, you know, it's not like the government or what have you, but you're talking about a lot of private land owners, that, when this project starts, when this project is going, that these companies that were listed are going to be contacting these landowners to see what their interest is in getting in there, so I mean--

CHAIRMAN CLINTON: Exactly. I understand that part of it, but, what I'm saying is, you know, we're putting all of these costs that we are going to lay out, or share those costs with other people, but who owns, whose going to be paying for the land? Are we going to get roped into buying the land too?

MEMBER HENNINGER: No, we would be the lead on any potential project that would be coming in, and I really feel that now that Amazon is there, you're going to find other industries that want to be near them, because they realized that Amazon picked it because it's such a successful location, and such an advantageous location and I think that area is going to pop, as long as Schodack will go along with this growth, which isn't really near too much of a residential area. I think just because we finally got Amazon, other companies are going to want to be there.

And we would be the lead on the project so then we would reap the benefits of the fees, which is going to more than going to offset the expenditure on this study. I'm all for it, as you can hear from my conversation.

CHAIRMAN CLINTON: It's a great project. I just wanted to know who controlled the property, cause if you don't have the property, you can't do any of that

MEMBER DELLA ROCCO: Look, the property is being currently now, more than likely, being owned by private individuals, and I would say that, if anything, 99 percent of it is, so we're going to go through, and this company that we hire is going to go through to start the process, and part of that process is contacting these people that own the property to see what their interest is. Now, as we go along, maybe there will be some of the people that, along the corridor, are not interested in selling or not interested in getting involved but that's what this particular, whole project is all about. We want to make the property quote unquote, "shovel-ready." We don't need, we've lost a couple of accounts there, Bob, a few years ago, where these people, they wanted to locate here in our area and we were having problems with them and they moved to Connecticut or something like that. We want to eliminate that. And some of this, the process that we are talking about today will prevent that, that, when a person is and a company is interested, we've already done the work, we have already done what they call we put the axle grease on, so anything to make a long story short, I hope that answers your question.

MEMBER POWELL: Bob, I have a question, and listening to the conversation, and I appreciate Cynthia bringing this up because I was concerned about the past history with Schodack and not being keen on industry coming into the area, but now it sounds like the tide is changed, or the attitude has changed, and John, to his point, like who controls the land, and based on Mike's statement, whoever controls the land, there are some who are in agreement with doing this, and there may be some who are not, and that is not going to be an issue for this project, am I interpreting that correctly?

ROBERT PASINELLA: Yes, Renee, you are. I mean ultimately, it would fall on—if a project does come to us, like I said, Scannell does have somebody that they're talking to with that particular corridor, then I would back out and allow Scannell to do its own negotiations with the landowners if they're willing to do that, what we're doing is, we're giving the developers and companies an opportunity to say okay, the town has already pre-approved this type of

development, then it becomes private landowners and developers negotiations [inaudible] to take the business and uh-

[INAUDIBLE]

MEMBER POWELL: And those who are not interested in participating, that would not affect this project going forward?

ROBERT PASINELLA: No, what'll end up happening is we'll get an idea of who would be interested just by talking to them, and that's 6,000 acres will end up narrowing down so that...

MEMBER POWELL: Uh huh

ROBERT PASINELLA: Parcels that we already know, we already know that owners of the land indicated a positive response on being part of this.

MEMBER POWELL: Okay, that sounds—okay, good.

ROBERT PASINELLA: Okay? We've been, like I said, I think it's been about four or five months, we've put a lot of time into this, making sure that we learn from the experience--

[INAUDIBLE]

MEMBER POWELL: Okay. Yeah, I just wanted to make sure it wasn't an all or none kind of situation, you don't have to have all to make this a success.

ROBERT PASINELLA: Right.

MEMBER HENNINGER: No, I think what's happened with Amazon has and this, if we do this GEIS, will increase the value of these people's properties.

ROBERT PASINELLA: Absolutely.

MEMBER HENNINGER: Because if they're going to try to sell it as a residential property, you're looking at one, and you know this Renee, you're looking at one price, but if you're going to sell, for instance, farmland for a potential warehouse, the price of the acreage has now increased, especially if we have something in place that says about the infrastructure and all that other. I think it's a win, win, myself, and quite honestly, before I re-read what Bob was, presented to us, I thought that the amount that the IDA was going to pay was half a million, and I was even in when we were gonna pay the whole shot. So I think it's even better.

MEMBER POWELL: Yeah, I was just concerned about, I don't what I'm talking about, easements and things like that, when you're going with the infrastructure, and if some people aren't in agreement, would you have easement issues or things like that, but it sounds like all of that is not even an issue at this point.

MEMBER HENNINGER: I agree, and the thing is I think it all can be worked out, because quite honestly, I'm familiar with the town parcels and everything, and I used to be on the zoning board in the town, to get Amazon in, where Amazon is now, is a much more difficult situation than to get another warehouse in this particular area that Bob is talking about.

MEMBER POWELL: Okay. Okay.

ROBERT PASINELLA: And Renee, what Amazon went through the last year, they did their own GEIS on that particular parcel, and they took that risk on themselves and you kind of saw what happened there, even though –the court upheld it—the town did it right, they went through, they followed the procedure for SEQRA very appropriately, and then, you know, the folks decided to sue anyways, they challenged them on--which they ultimately, they lost three times through the appellate process, but in this particular case, we would condense those timelines down so folks could come in and say all you would have to do is get site approval, we've already done the GEIS, it's already gone through the process, and now its [INAUDIBLE] approval on their end [INAUDIBLE] and the town, hopefully, the town would buy into it, you know, buys into that site plan approval, without making anybody jump through those hoops [INAUDIBLE].

MEMBER POWELL: Mhm, okay. So this is just a question of curiosity, what kind of companies or businesses are you thinking of possibly coming in to that area?

ROBERT PASINELLA: It runs the gamut, I mean, you've got, you know, Scannell does, Scannell did FedEx with us several years ago, they obviously brought, they've indicated to me they have someone else, who, not of the size of Amazon, but it would probably be roughly half a million square foot [INAUDIBLE] center along that corridor that could come in. And that's initially where the crossroad are. But for us, I've also looked at it, you know, we've got some expansion in manufacturing that we're looking at, you know, part of the next, in the other, I was going to talk about offshore wind, that we're working with some folks there, in that space, now they want to be closer to the river but that doesn't mean they can't do some manufacturing off the river area, in that space. So, it - it runs the gamut, but clearly that corridor speaks of transportation and distribution, and warehouse.

MEMBER HENNINGER: And Bob, if I can just interject a little bit more history here, you could probably give me a better date, because I can't remember when this was, but, Hannaford has a huge warehouse there too, Renee, right off of the Berkshire Spur, and they fought like tooth and nail to get that particular warehouse in there, and it is one of the best things that has happened to

us, and it really is not even visible from 9 and 20. And I can't tell you how long ago that was. It's gotta be at least 20 years maybe, at least.

ROBERT PASINELLA: Yeah, well you know, it pre-dated me.

MEMBER HENNINGER: Oh, okay. It's a very good thing. And the thing is, the people were against it, and the people fought it, and the peop- the fire district got a new fire truck so they could take care of it, and all these other things. And the people that fought it the hardest, if you talk to them now, they still live in the area, and they said it's the best things that ever happened. But many people fight these things because of the unknown. It's just like the rest of us, we fight change we don't know. You know, we fight it because of the unknown, but Hannaford going in there was a definite positive to the town and Amazon is going to be a definite positive to the town, and I think this next step is something that we're discussing now.

MEMBER POWELL: Okay, all right. Definitely bringing jobs to the area is a good thing. And it sounds exciting. Okay.

ROBERT PASINELLA: It is. It is.

MEMBER DELLA ROCCA: Any other questions?

MEMBER BOUNDS: Bob, how long - once this is completed, is there a timeline where this GEIS is good for three years, five years, forever? If someone comes in, say, five years from now, ten years from now, is this still an acceptable document? Will it have to be revised?

ROBERT PASINELLA: Yeah, probably - So, if you read through the contract, there are DEC issues, there is DOT issues, I'd say probably five years is your window, when you have to update, obviously a lot of the geological wouldn't change, but just updating some of that, like traffic patterns, you know wetland delineations are not going to be something that would change, it would need to be - pieces of it that would need to be updated based on a particular client coming in. But I look at this as, we probably have a good four or five years to use this as a marketing tool for that particular, um...

MEMBER BOUNDS: Yeah, I understand looking at this, it says the storm water reports, stuff like that, have to be updated, based upon then-current conditions and the environmental success, so... It's a starting point. Good, okay, thank you.

ROBERT PASINELLA: Again, I --

CHAIRMAN CLINTON: Any other questions?

ROBERT PASINELLA: Yeah, go ahead.

[PAUSE]

CHAIRMAN CLINTON: Hello? What happened?

[PAUSE]

Someone: Hello?

ROBERT PASINELLA: Nope, we're still here. No other questions? We can probably move on.

MEMBER POWELL: Yeah, I have no questions.

MEMBER HENNINGER: Mr. Chairman, I would, since I'm a resident of Schodack, I would like to put this on the table and make the first motion to approve this, to move it forward.

CHAIRMAN CLINTON: Is there a second to that?

MEMBER BOUNDS: I'll second that.

CHAIRMAN CLINTON: All those in favor?

[COLLECTIVE "AYE"]

CHAIRMAN CLINTON: None. Motion carried. Moving onto number five on the resolution, the resolution authorizing participation in a networking event, Rensselaer County Coats for kids, finally we're doing this again for those kids, after years of not being able to do it.

MEMBER BOUNDS: No, that's not true. We've done it every year, John. We've done it every year, since it was turned over to the County Youth Services and they've been handling it for the past several years.

CHAIRMAN CLINTON: We haven't been paying for it, though, have we?

[MULTIPLE PEOPLE TALKING AT ONCE]

MEMBER BOUNDS: I think we have. Robin?

JAY SHERMAN: Yes. Yes we did participate for several years, we continue to do so, the difference was, we were no longer the lead agency, it is now being done by one of the county departments.

MEMBER BOUNDS: That's correct.

ROBERT PASINELLA: Yeah, just for everyone, the ABO slapped our hands and said, well, this was not part of our mission when we ran, so we couldn't run it anymore, we took a backseat to it, to the Youth Department, but it was still our contacts and folks we reached out to to participate in it, and we just done, you know, bought the foursome tickets the past several years.

CHAIRMAN CLINTON: Okay.

MEMBER BOUNDS: I'll make a motion to approve as presented.

CHAIRMAN CLINTON: Second to that motion?

MEMBER DELLA ROCCO: I'll second –

MEMBER POWELL: I'll second -

CHAIRMAN CLINTON: Michael Della Rocco will second it, was that, is that correct?
Okay, all those in favor?

[COLLECTIVE “AYE”]

CHAIRMAN CLINTON: All opposed? None. Is there any other business that should be brought before the Agency this evening?

ROBERT PASINELLA: I could just give some updates on a couple of other projects that I've been working on, one is done, for the last two weeks I have been working with someone whose looking to come into the Berlin area. It's an aquatic, growth, hydroponic industry, and it could be significant jobs. It's early but you guys may be hearing about it in the next 3 to 4 weeks, cause I know that they are looking at some deadlines in October to make some decisions. Offshore wind has been significant, taking a lot of my time right now, and that's, uh, I think we talked about it last month, it's a NYSERDA project, and it's really up and down the eastern seaboard where they're looking to do, looking at probably two and a half gigawatts of power, a couple hundred miles off of Long Island with these huge wind turbines to generate that 2.5 gigawatts, and NYSERDA is looking to, they've identified three sites in Capital Region, all along the Hudson River, one of those sites is on the East Greenbush side and I spent a lot of time trying to get that project going. October 20th is the final deadline for submission, and I think I've got probably the best site in the Capital Region.... gotta make sure that package gets in. The gaming industry, which we voted on last month, to see, I spent, I believe early next week, it looks like it's going to be Tuesday, we're meeting folks from ESD. They may be able to bring significant dollars to the project, at one time they were looking at half a million - \$500,000, to come in, to seed it for four years. So I'm trying to revive that and I'm getting positive results. So our seed money, leveraging, you know, that kind of money from the State, I count that as a pretty good win right now and I know we've still got a lot more positive meetings to come forward. Amazon, they finally opened. They took their first, I guess they did their first – I guess they opened this past weekend, Sunday was their first real day online and that's a good project, you know, and it's going to be a thousand jobs and we're going through the hiring process. So again, we continue to kind of buck the trend

in upstate, we've got some really good projects that we've completed as well as in the pipeline, so I'm happy with where we're going and I'd like to keep you guys up to date on some of those.

CHAIRMAN CLINTON: Okay, see, thanks for the update, Bob. Is there anything else that has to be brought before the board? If not, is there a motion to adjourn?

MEMBER DELLA ROCCA: Motion to adjourn.

CHAIRMAN CLINTON: Seconded by?

MEMBER BOUNDS: Seconded, Ron Bounds.

CHAIRMAN CLINTON: Ok, all those in favor?

[COLLECTIVE "AYE"]

CHAIRMAN CLINTON: Okay.

ROBERT PASINELLA: Okay, thank you everyone.

[Meeting concluded at 4:40 PM]