RESOLUTION AUTHORIZING SPONSORSHIP AND PARTICIPATION NEW YORK STATE ECONOMIC DEVELOPMENT COUNCIL 2022 IDA ACADEMY

WHEREAS, the New York State Economic Development Council will be presenting its Fall 2022 IDA Academy on November 10, 2022; and

WHEREAS, it would benefit this Agency to support, sponsor and participate in said Academy; and

WHEREAS, the Agency has determined that sponsorship of the Academy in the amount of Three Thousand Dollars, which sponsorship would include two complimentary registrations for the conference, would be an appropriate level of support; now, therefore, be it

RESOLVED, that the Agency does hereby agree to sponsor and participate in the said conference, at a cost to the Agency not to exceed Three Thousand dollars, and the Executive Director is authorized to make payment in that amount.

Resolution ADOPTED by the following vote:

Ayes: 5 Nays: 0 Abstain: 0

October 13, 2022

STATE OF NEW YORK)
) SS.
COUNTY OF RENSSELAER)

I, the undersigned (Assistant) Secretary of Rensselaer County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on October 13, 2022 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 13th day of October, 2022.

(Assistant) Secretary

(SEAL)



Fall 2022 IDA Academy

Thursday November 10, 2022, Utica NY Sponsorship Form

Overview

The IDA Academy provides regular training for IDA staff and executives on a variety of issues to help operate an IDA office more efficiently and effectively. The Fall 2022 Academy will be in-person with training session topics on understanding and best practices around available functions, powers and tools available to IDAs. Sessions may include, but not be limited to, training for new hires, mid-level staff and executive directors, as well as ABO required training for board members, The NYSEDC will administer this program in partnership with its IDA members, the Office of the State Comptroller (OSC), the Authorities Budget Office (ABO), and other industry experts.

Industry experts will be selected to teach each session. Curriculum may include, but not be limited to:

- Intro to Industrial Development Agencies
- Compliance
- Project Management and Origination
- Understanding General Municipal Law (GML)
- Public Authorities Reform Act (PARA)
- Public Authorities Accountability Act (PAAA)
- Local Development Corporations (LDCs)
- Loans and Grants
- Workforce Development
- Payments in Lieu of Taxes (PILOTs)
- Mortgage Recording Tax & Sales Tax

- Sales Tax
- Office Management
- Leadership
- Transparency and Oversight
- Public Authorities Reporting System (PARIS)
- The Office of the State Comptroller (OSC)
- The Authorities Budget Office (ABO)
- Audits and Reviews
- Annual Reports
- Board Training/Certification

Someoising Opportunities

__ \$5,000 2022 IDA Academy Sponsor

- 1 Presenting role (topic(s) tbd) on two seminars
- 3 Complimentary registrations
- Company logo on registration form and event website
- Company profile featured in NYSEDC e-newsletter
- Two Social Media posts on NYSEDC social media
- Attendee list

_ \$1,000 2022 IDA Sponsor

- 5 Complimentary registrations
- Company logo on registration form and event website
- Company profile featured in NYSEDC e-newsletter

💢 \$3,000 2022 IDA Academy Sponsor

- 1 Presenting role (topic(s) tbd) on one seminar
- 2 Complimentary registrations
- Company logo on registration form and event website
- · Company logo featured in NYSEDC e-newsletter
- One Social Media post on NYSEDC social media
- Attendee List

__ \$500 2022 IDA Group Registration Rate

5 Complimentary registrations

Please complete the form and return to W	/a'Kena Jackson at	Jackson@nysedc.org.
ADDRESS 333 BEOADWAY, SUITE		
CITY/STATE/ZIP TROY NY 12180		
EMAIL ADDRESS 10 brake @ rensco. com	PHONE (518)	270-2915
SUBMITTED BY KOBIN LABRAKE	TITLE	
PAYMENT INFORMATION INVOICE CHECK (MAKE PAYABLE TO NYSEDC)	CREDIT CARD	TOTAL AMOUNT \$
CARD NUMBER	CVV	_ EXP DATE/
SIGNATURE	Date	



2022 IDA Academy Group Registration Form

Name
Title
Company
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