

**RESOLUTION AUTHORIZING EXECUTION OF AGREEMENT
FOR SECURITY SERVICES AND EQUIPMENT**

WHEREAS, the Rensselaer County Industrial Development Agency (the “Agency”) is desirous of upgrading the security of its offices at the Quackenbush Building; and

WHEREAS, the Agency has solicited proposals for security services and equipment from three qualified providers; and

WHEREAS, in response thereto the Agency has received three proposals for providing to the Agency the desired services and equipment, copies of which proposals are attached hereto; and

WHEREAS, the Agency’s staff and consultant have reviewed those proposals and do recommend acceptance of the proposal submitted by Shepherd Communication and Security, as best meeting the needs of the Agency, as well as offering the lowest cost to the Agency; now, therefore, be it

RESOLVED, that the Agency does approve the proposal from Shepherd Communication and Security, as recommended by staff and our consultant, and does hereby authorize the Agency Chairman to execute on behalf of the Agency an agreement with Shepherd Communication and Security, substantially as set forth in the proposal, subject to approval as to the form of such agreement by Agency Counsel or Special Counsel.

Resolution ADOPTED by the following vote:

Ayes: 4

Nays: 0

Abstain: 0

March 9, 2023

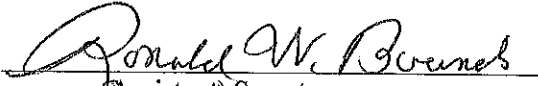
STATE OF NEW YORK)
) SS.:
COUNTY OF RENSSELAER)

I, the undersigned (Assistant) Secretary of Rensselaer County Industrial Development Agency (the "Agency"), DO HEREBY CERTIFY that I have compared the foregoing annexed extract of the minutes of the meeting of the members of the Agency, including the Resolution contained therein, held on March 9, 2023 with the original thereof on file in my office, and that the same is a true and correct copy of said original and of such Resolution contained therein and of the whole of said original so far as the same relates to the subject matters therein referred to.

I FURTHER CERTIFY that (A) all members of the Agency had due notice of said meeting; (B) said meeting was in all respects duly held; (C) pursuant to Article 7 of the Public Officers Law (the "Open Meetings Law"), said meeting was open to the general public, and due notice of the time and place of said meeting was duly given in accordance with such Open Meetings Law; and (D) there was a quorum of the members of the Agency present throughout said meeting.

I FURTHER CERTIFY that, as of the date hereof, the attached Resolution is in full force and effect and has not been amended, repealed or rescinded.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the seal of the Agency this 9th day of March, 2023.


(Assistant) Secretary

(SEAL)



QUOTE #2026-01

Rensselaer County IDA-VM-333 Broadway

Expiration Date: 4/1/2023

Account Manager: Justin Smith

Bill To:
 Rensselaer County IDA
 333 Broadway
 Troy, New York 12180
 United States
 Attn:Robin LaBreake

Ship To:
 Rensselaer County IDA
 333 Broadway
 Troy New York 12180
 United States
 Attn:Robin LaBreake

Notes:
 Installation of Visitor Management system for
 Rensselaer County IDA at their building
 located at 333 Broadway, Troy.

LINE	QUANTITY	MODEL	DESCRIPTION
1	1.00	01273-001	2N IP Intercom Main Unit, 1-Button, Nickel, With Camera
2	1.00	01275-001	2N IP Intercom Touch Display Module, 320 Horizontal x 214 Vertical Pixel Resolution, 400 Contrast Ratio, 80 Degree View Angle
3	1.00	01289-001	2N IP Intercom Frame, 2-Module, Surface Mount, Nickel
4	1.00	01294-001	2N IP Intercom Backplate, 2-Module, 107mm Width x 234mm Height
5	1.00	01386-001	2N IP Intercom Security Relay
6	1.00	01404-001	2N Ethernet to Two Wire Adapter, 100 to 240V AC, 50/60 Hz (Input), 48V DC, 13 Amps (Output), 40mm Width x 75mm Depth x 40mm Height, Aluminum
7	1.00	01403-001	2N IP Intercom PoE Injector, 15.4W, 1-Port, With US Cable
8	3.00	E-Z 58 COM-W	Duct Raceway Combo Pack, White, 12-Piece, Includes (2) Inside Corner, (2) Outside Corner, (2) Splice/Coupling, (2) Right Angle, (2) Tee and (2) End Cap
9	3.00	E-Z 58 6-W	5/8" x 1/2" Duct Raceway, 6' Lengths, White, Bag of 6
10	1.00	22155509	18/4 Stranded Shielded 500' Pull Box Gray
11	1.00	WG-63601101	Genesis 63601101 4-Pair Category 6 U/UTP, Riser CMR/FT 4, 1000ft. Pull Box, White
12	1.00	02683-001	Visitor Management annual licensing contract \$719.99 per year
13	45.00	New York State Prevailing Wage	NYS Prevailing Wage hourly rate.



QUOTE #2026-01

Rensselaer County IDA-VM-333 Broadway

Expiration Date: 4/1/2023

Account Manager: Justin Smith

LINE	QUANTITY	MODEL	DESCRIPTION
14	1.00	Capital Project Payment Terms	<p>This execution of this proposal requires and includes the following pay terms*</p> <p>Initial Project Payment for Equipment Order and Mobilization Phase: 50% of Base Project Contract Values</p> <p>Final payment at Trim Out and System Commissioning Completed Phase Remainder of Project Balance including any Approved Additional Scope and / or Change Orders</p> <p>*Note: Accepted payment types: Cash / Check / ACH / **Credit Card payment accepted (Master Card, Visa, Discover with additional 3% transaction fee, American Express with additional 3.5% transaction fee) Please contact AP@shepherdny.com if you would like to pay with a credit card.</p> <p>**Failure to pay invoice within the allotted payment period may result in service interruption or cancellation</p>

Approved By: Tom Favitta

Payment Term: Net 15

Approved By: _____

Date: _____

Product Total	\$4,570.85 USD
Project Services	\$6,750.00 USD
Subtotal	<u>\$11,320.85 USD</u>

Total \$11,320.85 USD

Expiration Date: 4/1/2023

Account Manager: Justin Smith

Deliverables

Shepherd to:

Shepherd to:

-Visitor Management system to be installed at customer front main door with video display, two-way talk, and remote release by client and building tenants

System and Administration Training:

-Shepherd to setup and accommodate up to 4 individual within each tenant profile to grant access to Visitor Management and front door locking mechanism at time of installation

Exclusions

Project Assumptions, Exclusions and Conditions include:

****Any existing door hardware found to be damaged or unusable, subject to additional charges****

Cable: Access wire to be a RISER jacket.

All cable pathway will be run using technicians best plan. Above drop ceilings where possible, all cable pathway to be run via free air by SCS using standard means and methods bridle ring, beam clamp, loop and hook, tie wrap or other similar attachment devices.

Note: Changes to premise layout and / or floor-plan after Shepherds mobilization and work commences on site that result in new circuit leg pathways, device move / add / changes and / or re-trimming of installed equipment will result in change order submissions to the customer for approval prior to work start.

Remote access:

Remote access required for cloud based services. Client must have Internet connection to system. Internet services by others.

Permits:

Permit from local municipality if applicable to be submitted for and pulled by Owner or representative.

Electrical Requirements:

Wall mounted system requires unswitched 20A 110VAC outlet in headend. Owner/GC to provide.

Warranty and Service Contract:

Shepherd workmanship 1 year excluding defective equipment exchange.



QUOTE #2037-01

Rensselaer County IDA-CCTV-333 Broadway

Expiration Date: 4/6/2023

Account Manager: Justin Smith

Bill To:
 Rensselaer County IDA
 333 Broadway
 Troy, New York 12180
 United States
 Attn:Robin LaBreake

Ship To:
 Rensselaer County IDA
 333 Broadway
 Troy New York 12180
 United States
 Attn:Robin LaBreake

Notes:
 Installation of CCTV system for Rensselaer County IDA at their building located at 333 Broadway, Troy.

LINE	QUANTITY	MODEL	DESCRIPTION
1	1.00	TR-MRP082T-B	Turing SMART Series 8-Channel 8PoE 2TB NVR Bundle with Turing Bridge
2	1.00	VPM-2	Choose this versatile rack for applications where a protective enclosure is not required. The VPM series accommodates all depths of equipment, and can be used either as a horizontal mount under a desk or table, or vertically as a wall mount.
3	2.00	ST6000VXA01	Seagate Skyhawk 3.5 Hard Drive, 6TB, SATA 6Gb/s
4	4.00	TP-MED4M28	Turing SMART 4MP TwilightVision IR Turret IP Camera 2.8mm
5	4.00	TV-CORE1Y	Turing Video VISION Series Vsaas Core Platform/Camera/1yr Subscription -Algorithm Package Description: SECURITY, People Intrusion, Vehicle Intrusion, Vehicle Search and Analytics (Color, Type and Make) -Award-winning AI Algorithms -Monitor and search incidents fast, from anywhere -Assess and respond to alerts in seconds -Analyze patterns to increase operation efficiency while reducing security costs
6	4.00	TP-EFDJB	Turing SMART Series Turret & Fixed Dome Junction Box, White
7	1.00	0E-825V12VRD	Battery Backup/UPS, 12-Outlet 825VA/480W
8	2.00	E-Z 58 6-W	5/8" x 1/2" Duct Raceway, 6' Lengths, White, Bag of 6
9	2.00	E-Z 58 COM-W	Duct Raceway Combo Pack, White, 12-Piece, Includes (2) Inside Corner, (2) Outside Corner, (2) Splice/Coupling, (2) Right Angle, (2) Tee and (2) End Cap
10	1.00	WG-63601101	Genesis 63601101 4-Pair Category 6 U/UTP, Riser CMR/FT 4, 1000ft. Pull Box, White
11	35.00	New York State Prevailing Wage	NYS Prevailing Wage hourly rate for CCTV Install



QUOTE #2037-01

Rensselaer County IDA-CCTV-333 Broadway

Expiration Date: 4/6/2023

Account Manager: Justin Smith

LINE	QUANTITY	MODEL	DESCRIPTION
12	1.00	Capital Project Payment Terms	<p>This execution of this proposal requires and includes the following pay terms*</p> <p>Initial Project Payment for Equipment Order and Mobilization Phase: 50% of Base Project Contract Values</p> <p>Final payment at Trim Out and System Commissioning Completed Phase Remainder of Project Balance including any Approved Additional Scope and / or Change Orders</p> <p>*Note: Accepted payment types: Cash / Check / ACH / **Credit Card payment accepted (Master Card, Visa, Discover with additional 3% transaction fee, American Express with additional 3.5% transaction fee) Please contact AP@shepherdcnyc.com if you would like to pay with a credit card.</p> <p>**Failure to pay invoice within the allotted payment period may result in service interruption or cancellation</p>

Approved By: Tom Favitta

Payment Term: Net 15

Approved By: _____

Date: _____

Product Total	\$3,747.66 USD
Project Services	\$5,250.00 USD
Subtotal	<u>\$8,997.66 USD</u>
Tax	
Sales Tax	\$299.82 USD
Total	<u>\$9,297.48 USD</u>



QUOTE #2037-01

Rensselaer County IDA-CCTV-333 Broadway

Expiration Date: 4/6/2023

Account Manager: Justin Smith

Deliverables

Shepherd to:

-Installation of (2) cameras on the second and (2) cameras on the third floor of Rensselaer County IDA

Camera view per floor:

- Elevator door and stairwell
- Down hallway viewing office entryways

-Installation of NVR in network closet on second floor

Customer to:

- Provide network connection in second floor network closet
- Provide power in second floor network closet

Exclusions

Project Assumptions, Exclusions and Conditions include:

Cabling:

CAT6 cable to be riser jacket.

All cable pathway to be run via free air by SCS using standard means and methods bridle ring, beam clamp, loop and hook, tie wrap or other similar attachment devices.

Note: Changes to premise layout and / or floor-plan after Shepherds mobilization and work commences on site that result in new circuit leg pathways, device move / add / changes and / or re-trimming of installed equipment will result in change order submissions to the customer for approval prior to work start.

Permits:

Permit from local municipality if applicable to be submitted for and pulled by GC/ EC / Owner.

Electrical Requirements:

CCTV systems require un-switched (20) amp duplex / quad outlet to be installed into MDF / IDF locations by qualified electrician adhering to all local building codes to accommodate for power. GC / EC / Owner to accommodate.

CCTV Programming:

Shepherd will program all camera views to record on motion at a rate of 15fps. Our technician will also set up client mobile view devices (up to 4) with mobile app at time of system commissioning. If additional trip to program is requested, that trip will result in standard service call charges. Mobile device viewing requires a high speed broadband Internet connection*

*Hi Speed Broadband Connection required to be provisioned on premise by others.

Warranty and Service Contract:

All parts and labor on components covered by 3 year mfg and one year workmanship warranty excluding defective exchanges. Additional service agreement for extended warranty and maintenance agreements available upon request. See your Shepherd Sales representative for more information and pricing.



SHEPHERD
COMMUNICATION & SECURITY
"Always on GUARD"

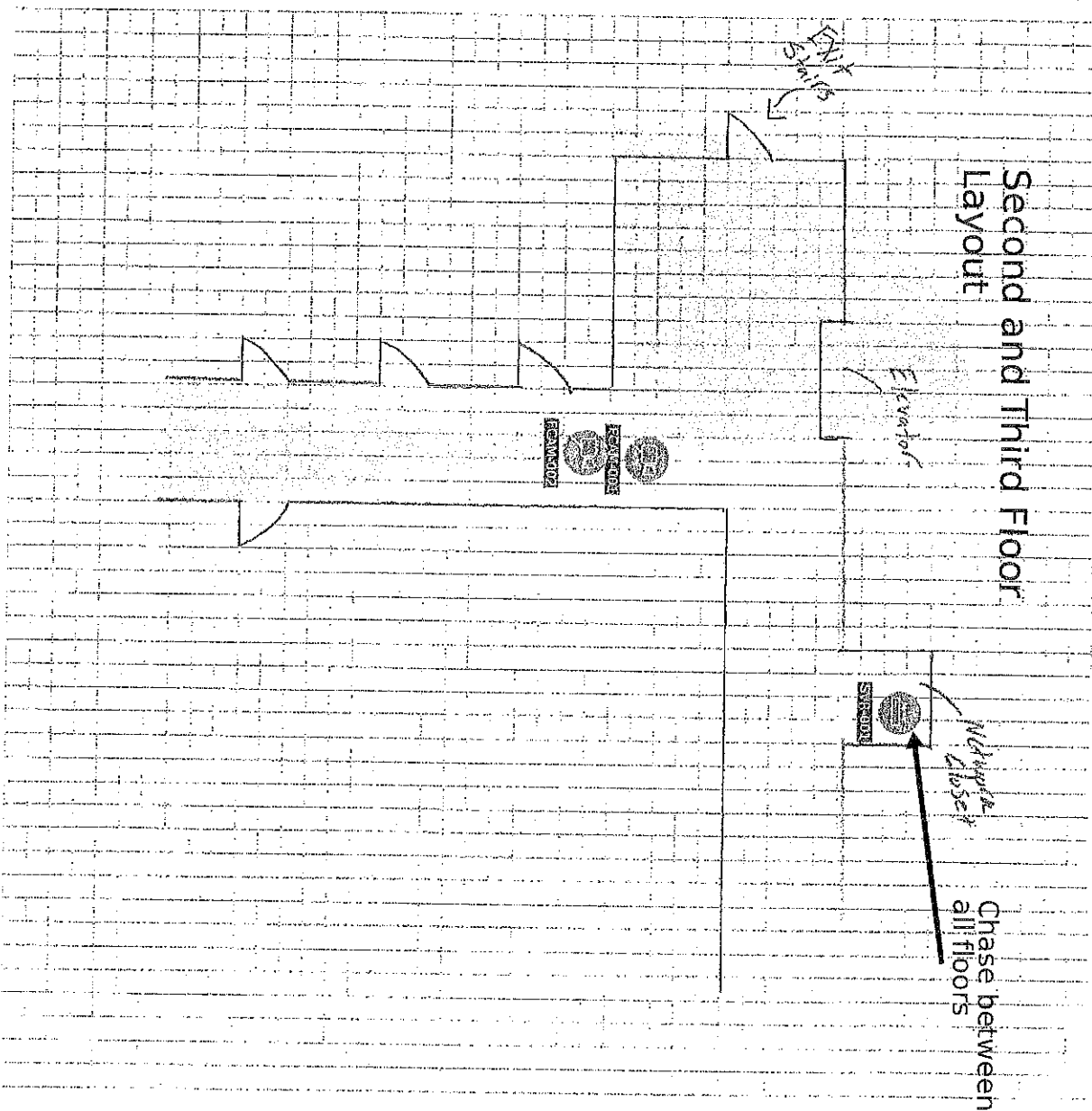
Specializing in Commercial-Residential Fire,
Burglar, Door Access, Surveillance Camera,
Structured Wiring and Building Control Systems.

Licensed by NYS Dept of State:
#12000302304
NYS MBE #NY64855
www.shepherdny.com

Albany • Utica • Syracuse
1-833-GOSHPRD

Project Name: _____ Project #: _____

Prepared By: _____ Date: _____ Checked By: _____ Date: _____



NELSON COMMUNICATIONS, LLC

324 West Maple St
 Corinth, NY 12822 US
 5188593248
 nelsoncommunications1@gmail.com

Estimate**ADDRESS**

Dan Yamin
 25 Westover Road
 Troy NY 12180

SHIP TO

Dan Yamin
 25 Westover Road
 Troy NY 12180

ESTIMATE #

1210

DATE

03/04/2023

P.O. NUMBER

REN IDA DOOR/CAM

DATE	ACTIVITY	DESCRIPTION	QTY
	Technician labor 2	Labor to install a fully functional door access control system incorporating key fobs. Existing cabling cannot be reused so new wiring will be installed. This will cover doors currently on old system along with elevator call back interface. Camera system will include an 8 port NVR and 5 cameras located at customer approved locations	120
	Engineer/programming labor	Programming labor	16
	26-ATLAS400B	ZKTeco Atlas400-BUN Four-Door Prox Access Control Panel	3
	CV-DGLPFNWL2	CDVI DGLP FN WLC 26 Mullion Multi-Technology Reader	5
	JW-PP08KFC	ProdataKey KFC Keyfob Prox Fob Credential, Compatible, 26-bit, Wiegand, 100-Pack	1
	CV-2400KIT	CDVI 2400 KIT ROFU Burglary-Resistant Universal Door Electric Strike with 2 Faceplates	4
	EC10	ZKTeco EC10 Elevator Control Module	1
	HX-OD2143G22	DS-2CD2143G2-IU AcuSense 4MP Dome IP Camera, 2.8mm Fixed Lens, White	5
	#ARN-810S-2TB	Hanwha Techwin ARN-810S 8-Channel 8MP NVR with 2TB HDD	1
	TC-SRW9U	Tripp Lite SRW9U SmartRack Low-Profile Switch-Depth Wall Mount Mini Rack Enclosure,	1
	ICC-MSOMA-41	New-Panel, Front Finger duct, 24-SLOT, 1RMS	1
	QR-576135001	Quiktron 576-135-001 Q-Series CAT6 Patch Cable, Booted, 1' (0.3m), Black	25
	WG-63301101	Genesis 63301101 CAT5e Non-Plenum Cable, 24/4 Solid BC, Unshielded, UTP, CM, Sunlight Resistant, 1000'	1
	OE-CAT6RWH	CAT6 Riser Cable, 23/4 Solid BC, Unshielded, UTP, CMR/FT4, 1000'	2
	WG-11185801	18/2 Stranded General Purpose Cable, 500'	2
	OE-SR100P	B Connectors, 100-Pack, Plain	1

DATE	ACTIVITY	DESCRIPTION	QTY
	Misc. hardware	Misc hardware and peripherals.	1
	28 Commissions	Sales Commissions for GTE Consulting	1
SUBTOTAL			22,484.00
TAX			0.00
TOTAL			\$22,484.00

Accepted By

Accepted Date

Northeast IS

Phone: 518-869-3614
 Fax: 518-869-1104
 880 Watervliet-Shaker Rd
 Albany, NY 12205



Northeast IS
 YOUR BUSINESS TECHNOLOGY PARTNER

Quote

No.: **10784**
 Date: **3/6/2023**

Prepared for:

Prepared by: Dean Wescott

Account No.: 6031

Rensselaer County Economic Development & Planning, Rensselaer Co Phone: (518) 270-2914
 1600 7th Avenue
 Troy, NY 12180 U.S.A.

Quantity	Item ID	Description
4	VX-5M4-MB-IW-C256	VISIX 5MP, Fixed 4mm Lens Outdoor Mini Bullet with IR and True WDR, IP67 rated. VIGIL Cloud enabled with 256GB SD card * VIGIL CLOUD subscription requ
4	VX-JB-BJC04	Camera Mount
8	S-DOOR-KIT-MPW-LMS	Single Door Kit – MPW Wiegand prox reader with Strike and Sensors. This kit contains the following: (1) S-EIDC32 - PoE network door controller, (1) S-
1	SWITCH	24 port POE Switch
12	CABLE	Cabling
14.00	Labor	Installation
1.00	misc	Hardware and Materials

Door access subscription billed separately at \$20.00 per month per unit (1 year term).

Cloud WatchGuard Total Secure Firewall billed separately at \$160.00 per month (1 year term).

All-in-one cloud camera subscription billed separately at \$20.00 per month per unit (1 year term).

Your Price: \$29,447.20

Total: \$29,447.20

Prices are firm until 4/5/2023 Terms: Net 10

Prepared by: Dean Wescott, dwescott@northeast-is.com

Date: 3/6/2023

Accepted by: _____

Date: _____

Disclaimer

Quotes valid for 30 days. Payment via Visa, Mastercard and AMEX or company check. A 60% deposit is due before equipment can be ordered. Remaining 40% balance will be due when equipment is delivered and before the service can be turned up/cutover. Equipment orders under \$2,000 must be paid in full at time of order. Northeast IS is not responsible for charges if your telephone system is compromised via hackers or third party pirating of customers local or long distance telephone lines for resale. Northeast IS is not responsible for the customers network comprised of cabling, routers, switches, internet quality and or session border controllers. All move, add and change orders will be billed separately after 3 day grace period upon completing of installation.