

2024 Procurement Report

Rensselaer County IDA

In accordance with the Rensselaer County IDA's procurement policy, the awarding of procurement contracts is overseen by the Executive Director and the IDA Board. The 2024 Procurement Contract Report is attached.

Procurement Report for Rensselaer County Industrial Development Agency

Fiscal Year Ending: 12/31/2024

Run Date: 03/11/2025
Status: UNSUBMITTED
Certified Date : N/A

Procurement Information:

Question	Response	URL (if Applicable)
1. Does the Authority have procurement guidelines?	Yes	https://discoverrenssealar.com/abouttheIDA
2. Are the procurement guidelines reviewed annually, amended if needed, and approved by the Board?	Yes	
3. Does the Authority allow for exceptions to the procurement guidelines?	Yes	
4. Does the Authority assign credit cards to employees for travel and/or business purchases?	Yes	
5. Does the Authority require prospective bidders to sign a non-collusion agreement?	Yes	
6. Does the Authority incorporate a summary of its procurement policies and prohibitions in its solicitation of proposals, bid documents, or specifications for procurement contracts?	Yes	
7. Did the Authority designate a person or persons to serve as the authorized contact on a specific procurement, in accordance with Section 139-j(2)(a) of the State Finance Law, "The Procurement Lobbying Act"?	Yes	
8. Did the Authority determine that a vendor had impermissible contact during a procurement or attempted to influence the procurement during the reporting period, in accordance with Section 139-j(10) of the State Finance Law?	No	
8a. If Yes, was a record made of this impermissible contact?		
9. Does the Authority have a process to review and investigate allegations of impermissible contact during a procurement, and to impose sanctions in instances where violations have occurred, in accordance with Section 139-j(9) of the State Finance Law?	Yes	

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Procurement Transactions Listing:

1.	Vendor Name	BBL Management	Address Line1	302 Washington Ave Ext.
	Type of Procurement	Design and Construction/Maintenance	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	ALBANY
	Award Date	1/1/2024	State	NY
	End Date		Postal Code	12203
	Fair Market Value		Plus 4	
	Amount	\$31,500.00	Province/Region	
	Amount Expended For Fiscal Year	\$31,500.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	Building Management

2.	Vendor Name	BST & Company, Inc.	Address Line1	26 Computer Drive West
	Type of Procurement	Financial Services	Address Line2	
	Award Process	Authority Contract - Non-Competitive Bid	City	ALBANY
	Award Date	1/1/2024	State	NY
	End Date	12/31/2024	Postal Code	12205
	Fair Market Value	\$18,640.00	Plus 4	
	Amount	\$18,640.00	Province/Region	
	Amount Expended For Fiscal Year	\$18,640.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	bookkeeping services, CFO consulting services

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3.	Vendor Name	Bohler Engineering MA, LLC	Address Line1	17 Computer Drive West
	Type of Procurement	Consulting Services	Address Line2	
	Award Process	Authority Contract - Non-Competitive Bid	City	ALBANY
	Award Date	1/1/2021	State	NY
	End Date		Postal Code	12205
	Fair Market Value	\$389,009.58	Plus 4	
	Amount	\$389,009.58	Province/Region	
	Fiscal Year		Country	United States
	Amount Expended For	\$3,400.00	Procurement Description	Professional Services
	Explain why the Fair Market Value is Less than the Amount			

4.	Vendor Name	CT Male Associates	Address Line1	50 Century Hill Drive
	Type of Procurement	Consulting Services	Address Line2	
	Award Process	Authority Contract - Non-Competitive Bid	City	LATHAM
	Award Date	7/8/2021	State	NY
	End Date		Postal Code	12110
	Fair Market Value	\$5,500.00	Plus 4	
	Amount	\$5,500.00	Province/Region	
	Fiscal Year		Country	United States
	Amount Expended For	\$2,275.00	Procurement Description	Environmental engineering services
	Explain why the Fair Market Value is Less than the Amount			

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5.	Vendor Name	Center for Economic Growth	Address Line1	39 N. Pearl Street
	Type of Procurement	Consulting Services	Address Line2	#100
	Award Process	Authority Contract - Non-Competitive Bid	City	ALBANY
	Award Date	1/1/2024	State	NY
	End Date	12/31/2024	Postal Code	12207
	Fair Market Value	\$50,000.00	Plus 4	
	Amount	\$50,000.00	Province/Region	
	Amount Expended For	\$50,000.00	Country	United States
	Fiscal Year		Procurement Description	Consulting Services
	Explain why the Fair Market Value is Less than the Amount			

6.	Vendor Name	Crown Castle Fiber, LLC	Address Line1	PO Box 28730
	Type of Procurement	Telecommunication Equipment or Services	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	NEW YORK
	Award Date	7/14/2022	State	NY
	End Date		Postal Code	10087
	Fair Market Value		Plus 4	8730
	Amount	\$6,000.00	Province/Region	
	Amount Expended For	\$6,000.00	Country	United States
	Fiscal Year		Procurement Description	Data and internet services
	Explain why the Fair Market Value is Less than the Amount			

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7.	Vendor Name	Hodgson Russ LLP	Address Line1	677 Broadway
	Type of Procurement	Legal Services	Address Line2	Suite 401
	Award Process	Authority Contract - Non-Competitive Bid	City	ALBANY
	Award Date	6/2/2023	State	NY
	End Date		Postal Code	12207
	Fair Market Value	\$5,000.00	Plus 4	
	Amount	\$5,000.00	Province/Region	
	Amount Expended For Fiscal Year	\$106,423.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	Legal retainer

8.	Vendor Name	Hudson Valley Agr-Business Development, Inc.	Address Line1	507 Warren St.
	Type of Procurement	Consulting Services	Address Line2	2nd floor
	Award Process	Authority Contract - Non-Competitive Bid	City	HUDSON
	Award Date	4/15/2022	State	NY
	End Date	3/31/2025	Postal Code	12534
	Fair Market Value	\$75,000.00	Plus 4	
	Amount	\$75,000.00	Province/Region	
	Amount Expended For Fiscal Year	\$0.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	marketing and advertising services

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9.	Vendor Name	Information Technology Management Inc	Address Line1	333 Broadway
	Type of Procurement	Consulting Services	Address Line2	Suite 330
	Award Process	Authority Contract - Non-Competitive Bid	City	TROY
	Award Date	1/15/2024	State	NY
	End Date	8/15/2024	Postal Code	12180
	Fair Market Value	\$140,000.00	Plus 4	
	Amount	\$140,000.00	Province/Region	
	Amount Expended For Fiscal Year	\$140,000.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	Consulting Services Tech Valley

10.	Vendor Name	Information Technology Management, Inc	Address Line1	333 Broadway
	Type of Procurement	Technology - Consulting/Development or Support	Address Line2	
	Award Process	Authority Contract - Non-Competitive Bid	City	TROY
	Award Date	1/1/2024	State	NY
	End Date	12/31/2024	Postal Code	12180
	Fair Market Value	\$350,000.00	Plus 4	
	Amount	\$350,000.00	Province/Region	
	Amount Expended For Fiscal Year	\$300,000.00	Country	United States
	Explain why the Fair Market Value is Less than the Amount		Procurement Description	Technology - Consulting/Development or Support Professional Services Gaming Accelerator Software

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11.	Vendor Name	National Grid	Address Line1	1125 Broadway
	Type of Procurement	Technology - Consulting/Development or Support	Address Line2	
	Award Process	Authority Contract - Non-Competitive Bid	City	MENANDS
	Award Date	2/27/2024	State	NY
	End Date	12/31/2024	Postal Code	12204
	Fair Market Value	\$100,000.00	Plus 4	
	Amount	\$100,000.00	Province/Region	
	Amount Expended For	\$54,343.10	Country	United States
	Fiscal Year		Procurement Description	RPI Tech Park infrastructure study
	Explain why the Fair Market Value is Less than the Amount			

12.	Vendor Name	Orbitalfire Cyber Security	Address Line1	333 Broadway
	Type of Procurement	Technology - Consulting/Development or Support	Address Line2	2nd Floor
	Award Process	Authority Contract - Competitive Bid	City	TROY
	Award Date	8/8/2024	State	NY
	End Date		Postal Code	12180
	Fair Market Value		Plus 4	
	Amount	\$1,806,70	Province/Region	
	Amount Expended For	\$1,806,70	Country	United States
	Fiscal Year		Procurement Description	Server and office cyber security services
	Explain why the Fair Market Value is Less than the Amount			

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13.	Vendor Name	Shepard Communication and Security	Address Line1	21A Railroad Avenue
	Type of Procurement	Design and Construction/Maintenance	Address Line2	Suite D
	Award Process	Authority Contract - Competitive Bid	City	ALBANY
	Award Date	1/1/2024	State	NY
	End Date	12/31/2024	Postal Code	12205
	Fair Market Value		Plus 4	
	Amount	\$3,959.00	Province/Region	
	Amount Expended For	\$3,959.00	Country	United States
	Fiscal Year		Procurement Description	Security Installation
	Explain why the Fair Market Value is Less than the Amount			

14.	Vendor Name	TAG Solutions LLC	Address Line1	12 Elmwood Rd #1
	Type of Procurement	Technology - Consulting/Development or Support	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	ALBANY
	Award Date	1/1/2024	State	NY
	End Date	12/31/2024	Postal Code	12204
	Fair Market Value		Plus 4	
	Amount	\$28,193.08	Province/Region	
	Amount Expended For	\$28,193.08	Country	United States
	Fiscal Year		Procurement Description	Telephone and technology support services
	Explain why the Fair Market Value is Less than the Amount			

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15.	Vendor Name	Technical Video Inc	Address Line1	4 Northway Lane
	Type of Procurement	Technology - Hardware	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	LATHAM
	Award Date	7/19/2024	State	NY
	End Date		Postal Code	12110
	Fair Market Value		Plus 4	
	Amount	\$10,000.00	Province/Region	
	Amount Expended For	\$10,000.00	Country	United States
	Fiscal Year		Procurement Description	Video streaming and Recording Equipment
	Explain why the Fair Market Value is Less than the Amount			

16.	Vendor Name	Technology Management Institute, Inc	Address Line1	333 Broadway
	Type of Procurement	Consulting Services	Address Line2	Suite 330
	Award Process	Authority Contract - Competitive Bid	City	TROY
	Award Date	9/11/2024	State	NY
	End Date	5/31/2025	Postal Code	12180
	Fair Market Value		Plus 4	
	Amount	\$270,000.00	Province/Region	
	Amount Expended For	\$145,000.00	Country	United States
	Fiscal Year		Procurement Description	Technology Innovation Consultant
	Explain why the Fair Market Value is Less than the Amount			

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17.	Vendor Name	Tri-City ValleyCats	Address Line1	80 Vandenberg Ave.
	Type of Procurement	Other Professional Services	Address Line2	
	Award Process	Authority Contract - Non-Competitive Bid	City	TROY
	Award Date	1/1/2024	State	NY
	End Date	12/31/2024	Postal Code	12180
	Fair Market Value	\$24,250.00	Plus 4	
	Amount	\$24,250.00	Province/Region	
	Amount Expended For	\$24,250.00	Country	United States
	Fiscal Year		Procurement Description	marketing
	Explain why the Fair Market Value is Less than the Amount			

18.	Vendor Name	Wojleski & Company	Address Line1	159 Wolf Road
	Type of Procurement	Financial Services	Address Line2	
	Award Process	Authority Contract - Competitive Bid	City	ALBANY
	Award Date	1/1/2023	State	NY
	End Date	12/31/2023	Postal Code	12205
	Fair Market Value		Plus 4	
	Amount	\$16,352.76	Province/Region	
	Amount Expended For	\$16,352.76	Country	United States
	Fiscal Year		Procurement Description	accounting services
	Explain why the Fair Market Value is Less than the Amount			

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Additional Comments